



Your Voice, Your Organization

The National Association of Health Underwriters (NAHU) represents more than 100,000 licensed health insurance agents, brokers, consultants and benefit professionals through more than 200 chapters across America. NAHU members service the health insurance needs of large and small employers as well as people seeking individual health insurance coverage.



## Information Resource

With our website ([www.nahu.org](http://www.nahu.org)), America's Benefit Specialist (ABS) magazine, and several newsletters and broadcast emails at your fingertips, you'll always have the most current industry information.

## Legislative Advocacy

NAHU's legislative efforts strive to educate officials on both the federal and state levels about the healthcare system and the vital role of the health insurance agent as a consumer resource and advocate. Through a network of key contacts, NAHU cultivates relationships that allow members to clarify issues before bills are written and votes are taken. These relationships are strengthened through actions undertaken by the Health Underwriters Political Action Committee (HUPAC).

## America's Benefit Specialist Magazine

All NAHU members receive a complimentary subscription to the America's Benefit Specialist magazine. ABS is filled with valuable articles and information, including sales tips and best practice ideas.

## Professional Development

Certification programs, professional designation courses, online resources and conferences are just a few ways NAHU helps members develop professionally as well as personally. Local chapters also host regular meetings where continuing education opportunities are provided.

## Compliance Benefits

NAHU's Compliance Corner includes exclusive member only benefits such as having specific health reform implementation questions answered. Members also have access to free monthly webinars on timely compliance topics. Members receive a Daily Newswire, a compilation of national news stories about the health insurance industry delivered daily to your inbox. A weekly Washington Update is sent to our members via email and gives a summary of legislative and regulatory activities as well as compliance information.

## Member-Only Benefits

From an exclusive agreement with Mercer for agent preferred E&O insurance to discounts on compliance tools and tech solutions, NAHU offers you the opportunity to save money on items you need to operate your business.

## Networking

Interacting with other insurance professionals may be the most beneficial aspect of NAHU membership. Being able to reach out to other professionals, asking questions, meeting sales representatives and learning about products are all invaluable opportunities that membership provides. NAHU also offers online networking resources that connect members across the country.

**You can join online at [www.nahu.org](http://www.nahu.org)**

# NAHU 2020 Dues By Chapter

Find the city closest to your home or office to determine  
your local chapter and appropriate dues

Alabama	MONTHLY	ANNUAL
BIRMINGHAM	\$36.91	\$443.00
GULF COAST	\$36.91	\$443.00
MONTGOMERY	\$36.91	\$443.00
HUNTSVILLE/NORTH AL	\$36.91	\$443.00
FLORENCE/SOALS	\$36.91	\$443.00
Alaska		
ALL CITIES	\$36.49	\$438.00
Arizona		
GREATER PHOENIX	\$39.82	\$478.00
TUCSON/SOUTHERN AZ	\$38.57	\$463.00
Arkansas		
LITTLE ROCK/CENTRAL	\$32.32	\$388.00
JONESBORO/NE	\$32.32	\$388.00
FAYETTEVILLE/NW	\$33.16	\$398.00
California		
FRESNO/CENTRAL	\$49.82	\$598.00
DESERT CITIES	\$49.40	\$593.00
SAN FRANCISCO/GOLDEN GATE	\$50.65	\$608.00
ONTARIO/INLAND EMPIRE	\$49.40	\$593.00
LOS ANGELES	\$50.23	\$603.00
WINE COUNTRY/N. COAST	\$51.48	\$618.00
CHICO/NORTH VALLEY	\$49.40	\$593.00
ORANGE COUNTY	\$50.65	\$608.00
SACRAMENTO	\$51.48	\$618.00
SAN DIEGO	\$50.65	\$608.00
SANTA BARBARA	\$49.40	\$593.00
SILICON VALLEY/SAN JOSE	\$50.23	\$603.00
VENTURA COUNTY	\$49.40	\$593.00
Colorado		
FRONT RANGE	\$39.40	\$473.00
METRO DENVER	\$39.82	\$478.00
NORTHERN CO/FORT COLLINS	\$38.98	\$468.00
SOUTHERN CO/CO SPRINGS	\$38.98	\$468.00
WESTERN ROCKIES	\$39.82	\$478.00
Connecticut		
ALL CITIES	\$45.24	\$543.00
Delaware		
ALL CITIES	\$32.74	\$393.00
Florida		
BROWARD COUNTY	\$41.82	\$502.00
CAPITAL AREA/TALLAHASSEE	\$43.07	\$517.00
CENTRAL FL/ORLANDO	\$45.15	\$542.00
GULF COAST/SARASOTA	\$47.23	\$567.00
JACKSONVILLE	\$40.57	\$487.00
MIAMI-DADE COUNTY	\$45.15	\$542.00
PALM COAST/WEST PALM	\$42.65	\$512.00
SOUTHWEST FL/FORT MYERS	\$40.98	\$492.00
TAMPA BAY	\$41.82	\$502.00
Georgia		
ATLANTA	\$40.65	\$488.00
COASTAL EMPIRE/SAVANNAH	\$37.74	\$453.00
CTRL SAV RIVER AREA/AUGUSTA	\$38.57	\$463.00
MIDDLE GEORGIA/MACON	\$38.15	\$458.00
NE GA/GAINESVILLE	\$38.99	\$468.00
NW GA/CALHOUN	\$38.15	\$458.00
SOUTH ATLANTA	\$39.82	\$478.00
SOUTH GEORGIA/ALBANY	\$37.74	\$453.00

Hawaii	MONTHLY	ANNUAL
ALL CITIES	\$31.07	\$373.00
Idaho		
E. ID/POCATELLO/ID FALLS	\$35.65	\$428.00
N. IDAHO/COEUR D'ALENE	\$35.65	\$428.00
SOUTHERN ID/TWIN FALLS	\$35.65	\$428.00
TREASURE VALLEY/BOISE	\$35.65	\$428.00
Illinois		
CENTRAL IL/PEORIA	\$37.32	\$448.00
CHICAGO DOWNTOWN	\$37.74	\$453.00
CHICAGO SOUTHLAND	\$36.91	\$443.00
CHICAGO/NORTHEAST	\$37.74	\$453.00
DUPAGE	\$37.66	\$452.00
Indiana		
GREATER BLOOMINGTON	\$39.41	\$473.00
GREATER INDIANAPOLIS	\$39.41	\$473.00
GREATER N./SOUTH BEND	\$39.41	\$473.00
NE IN/FORT WAYNE	\$39.41	\$473.00
NW IN/MERRILLVILLE	\$39.41	\$473.00
S. CENTRAL/SCOTTSBURG	\$39.41	\$473.00
S. WESTERN/EVANSVILLE	\$39.41	\$473.00
Iowa		
ALL CITIES	\$36.91	\$443.00
Kansas		
CENTRAL KS/WICHITA	\$31.07	\$373.00
KANSAS CITY	\$33.15	\$398.00
Kentucky		
CENTRAL KY/LEXINGTON	\$38.57	\$463.00
GREATER LOUISVILLE	\$43.16	\$518.00
WESTERN/OWENSBORO	\$36.91	\$443.00
Louisiana		
ACADIANA/LAFAYETTE	\$36.90	\$443.00
GREATER BATON ROUGE	\$43.15	\$518.00
NEW ORLEANS	\$38.98	\$468.00
RED RIVER/SHREVEPORT	\$38.98	\$468.00
Maine		
ALL CITIES	\$34.99	\$420.00
Maryland		
BALTIMORE	\$38.15	\$458.00
EASTERN SALISBURY	\$37.32	\$448.00
GTR WASHINGTON DC	\$38.15	\$458.00
Massachusetts		
ALL CITIES	\$40.66	\$488.00
Michigan		
METRO DETROIT	\$38.15	\$458.00
NORTHERN MI/TRAVERSE	\$38.15	\$458.00
SW MI/KALAMAZOO	\$38.15	\$458.00
WEST MI/GRAND RAPIDS	\$38.15	\$458.00
Minnesota		
ALL CITIES	\$40.82	\$490.00
Mississippi		
JACKSON	\$39.49	\$474.00
NORTHEAST MS	\$34.07	\$409.00
SOUTH AKA GULF COAST	\$36.32	\$436.00

Missouri	MONTHLY	ANNUAL
CENTRAL	\$36.90	\$443.00
SPRINGFIELD	\$42.73	\$513.00
ST LOUIS	\$36.90	\$443.00
Montana		
ALL CITIES	\$31.07	\$373.00
Nebraska		
LINCOLN	\$42.23	\$507.00
OMAHA	\$42.65	\$512.00
Nevada		
CLARK COUNTY/LAS VEGAS	\$36.91	\$443.00
NORTHERN NV/RENO	\$35.24	\$423.00
New Hampshire		
ALL CITIES	\$38.16	\$458.00
New Jersey		
CENTRAL NJ/PRINCETON	\$38.15	\$458.00
MONMOUTH	\$38.15	\$458.00
NORTHERN NJ/TOTOWA	\$38.15	\$458.00
SOUTH NJ/MOORESTOWN	\$38.15	\$458.00
New Mexico		
NORTHERN NM/SANTA FE	\$30.66	\$368.00
RIO GR/ALBUQUERQUE	\$32.74	\$393.00
New York		
NEW YORK METRO/NY CITY	\$41.90	\$503.00
GR. CENTRAL/SYRACUSE	\$41.90	\$503.00
GREATER NIAGARA	\$41.90	\$503.00
NE NY/ALBANY	\$41.90	\$503.00
WESTERN/BUFFALO	\$41.90	\$503.00
North Carolina		
CHARLOTTE	\$41.90	\$503.00
COASTAL/WILMINGTON	\$40.65	\$488.00
TRIAD/GREENSBORO	\$41.90	\$503.00
TRIANGLE/RALEIGH	\$40.65	\$488.00
WESTERN/ASHEVILLE	\$40.65	\$488.00
W. PIEDMONT/HICKORY	\$41.49	\$498.00
North Dakota		
ALL CITIES	\$28.16	\$338.00
Ohio		
CINCINNATI	\$36.07	\$433.00
COLUMBUS	\$35.23	\$423.00
CLEVELAND	\$38.57	\$463.00
TOLEDO	\$35.65	\$428.00
YOUNGSTOWN/WARREN	\$35.23	\$428.00
Oklahoma		
OKLAHOMA CITY	\$36.91	\$443.00
TULSA	\$35.66	\$428.00
Oregon		
PORTLAND	\$38.57	\$463.00
SALEM	\$38.57	\$463.00
Pennsylvania		
HARRISBURG	\$38.15	\$458.00
ALTOONA	\$38.15	\$458.00
BETHLEHEM	\$38.15	\$458.00
ERIE	\$38.15	\$458.00
PHILADELPHIA	\$38.90	\$467.00
PITTSBURGH	\$38.15	\$458.00

Rhode Island	MONTHLY	ANNUAL
ALL CITIES	\$32.74	\$393.00
South Carolina		
COLUMBIA	\$36.91	\$443.00
MYRTLE BEACH	\$36.91	\$443.00
CHARLESTON	\$36.91	\$443.00
GREENVILLE	\$36.91	\$443.00
South Dakota		
ALL CITIES	\$32.32	\$388.00
Tennessee		
CHATTANOOGA	\$36.49	\$438.00
KNOXVILLE	\$36.49	\$438.00
MEMPHIS	\$36.91	\$443.00
NASHVILLE	\$38.16	\$458.00
JACKSON	\$36.91	\$443.00
Texas		
AUSTIN	\$40.24	\$483.00
CORPUS CHRISTI	\$39.41	\$473.00
DALLAS	\$41.08	\$493.00
TYLER	\$40.24	\$483.00
EL PASO	\$39.82	\$478.00
FORT WORTH	\$40.24	\$483.00
HOUSTON	\$43.57	\$523.00
LUBBOCK	\$40.66	\$488.00
AMARILLO	\$40.24	\$483.00
SAN ANGELO	\$40.24	\$483.00
SAN ANTONIO	\$40.66	\$488.00
SOUTH	\$39.82	\$478.00
WICHITA FALLS	\$41.24	\$495.00
MIDLAND	\$40.24	\$483.00
Utah		
NORTHERN UT, OGDEN	\$36.90	\$443.00
SALT LAKE CITY	\$36.90	\$443.00
Vermont		
ALL CITIES	\$28.16	\$338.00
Virginia		
RICHMOND	\$37.65	\$452.00
VA BEACH	\$38.07	\$457.00
FAIRFAX	\$40.15	\$482.00
LYNCHBURG	\$38.90	\$467.00
ROANOKE	\$40.15	\$482.00
Washington		
SEATTLE	\$38.15	\$458.00
TACOMA	\$36.90	\$443.00
EASTERN	\$36.90	\$443.00
VANCOUVER	\$36.90	\$443.00
West Virginia		
ALL CITIES	\$40.66	\$488.00
Wisconsin		
ALL CITIES	\$28.16	\$338.00
Wyoming		
ALL CITIES	\$28.16	\$338.00

# NAHU Membership Application

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Designation \_\_\_\_\_ Company \_\_\_\_\_

Title \_\_\_\_\_ Referral/Sponsor \_\_\_\_\_

Birthdate \_\_\_\_\_ Gender \_\_\_\_\_

Mailing Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Work Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

Work E-Mail \_\_\_\_\_

Home Street Address (for legislative purposes) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Home Phone \_\_\_\_\_ Home E-mail \_\_\_\_\_

Local Association (See other side of this application.) \_\_\_\_\_

## Payment Schedule:

- ☐ Recurring Annual Debit (payable by checking account or credit card)  
☐ Recurring Monthly Debit (payable by checking account or credit card)  
☐ One-Year Membership (one-time payment by check payable to NAHU or credit card)

## Form of Payment:

☐ Check ☐ Checking Account **Credit Card:** ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover

**Amount:** \_\_\_\_\_

## Bank Draft or Credit Card Authorization Form

I (we) hereby authorize NAHU to initiate debit entries to my (our) account as indicated. Monthly debits will equal one-twelfth of any current applicable national, state or local dues. Annual debits will equal full annual dues upon renewal. (Please include a voided check from the account to be drafted or write credit card number below.)

Name (as it appears on check or card) \_\_\_\_\_ Signature \_\_\_\_\_

Account Number \_\_\_\_\_ CVV \_\_\_\_\_ Expiration \_\_\_\_\_

## Please mark the box or boxes for the areas of your practice:

- |   |                                      |   |                                     |   |
|---|--------------------------------------|---|-------------------------------------|---|
| <input type="checkbox"/> Long-Term Care | <input type="checkbox"/> Disability  | <input type="checkbox"/> Managed Care   | <input type="checkbox"/> Retirement | <input type="checkbox"/> Individual Plans |
| <input type="checkbox"/> Large Group    | <input type="checkbox"/> Small Group | <input type="checkbox"/> Worksite Mktg. | <input type="checkbox"/> TPA        | <input type="checkbox"/> Self-Insured     |
| <input type="checkbox"/> Medicare       | <input type="checkbox"/> Dental      |   |                                     |   |

**Mail To:** NAHU  
1212 New York Ave NW, Suite 1100  
Washington, DC 20005

**Fax To:** 202-747-6882

**If you wish to donate to HUPAC, please mail to:** HUPAC  
1212 New York Ave NW, Suite 1100  
Washington, DC 20005

**Or donate online at:** [www.hupac.org](http://www.hupac.org)